Welcome Annual General Meeting Scottish Fencing Ltd

Chair – George Liston

Board – Ross Morrison, Hugh Kernohan, Gail Prince, Sheila Anderson. David Carson, Martyn Foley, Bill Steele

Staff – Vincent Bryson, Liz Anderson, Alex Pearson



Scottish Fencing AGM - Agenda

- 1. Presentation and Approval of Minutes 2017 AGM
- 2. Presentation of Accounts for Period 1/4/16 31/3/17
- 3. Chair's Report
 - 1. COO Report
 - 2. CDO Information
- 4. Scottish Fencing 2018 Awards



Approval of Minutes – 2017 AGM

George Liston – Chair



Presentation of Accounts 1/4/16 – 31/3/17

David Carson – Finance Director Vincent Bryson – Chief Operating Officer



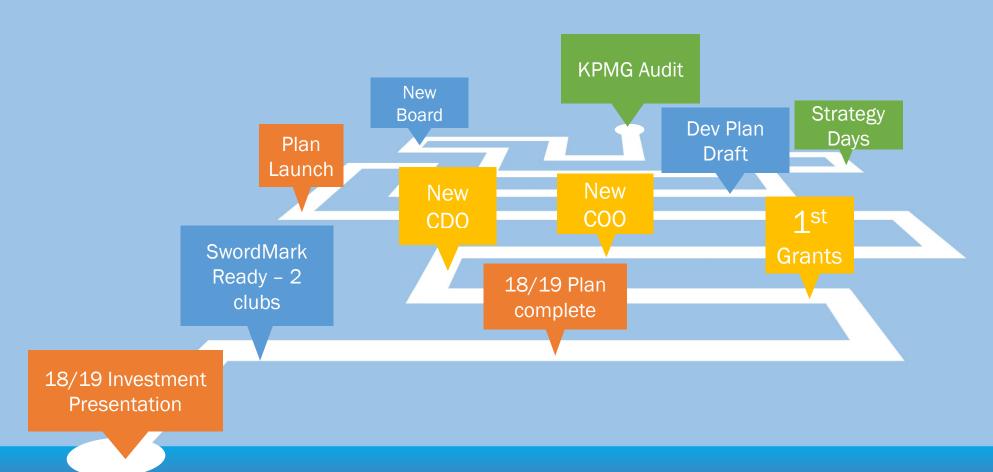
Chair's Report

Chair – George Liston

Supporting Information – Vincent Bryson, Alex Pearson

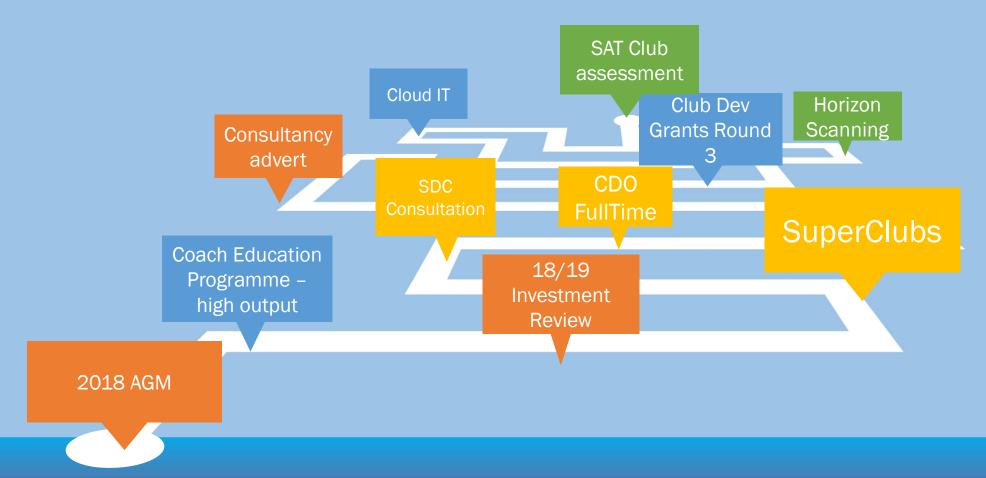


Scottish Fencing Milestones – April to October





Scottish Fencing Milestones – October to March





Looking Ahead

- 2018-2019:
 - Delivery of Annual Plan
 - Development Management and Targetting
 - Development of two-year plan
 - GDPR
 - Talent Development
 - All Commonwealth Championships in 2018
- 2019-2021:
 - Delivery of two-year plan
 - Realignment with four-year funding cycle
 - Development of Strategy for 2021 and beyond





NUMBER OF GRANTS ISSUED 8 - £5570



REQUESTS SINCE JAN 1 1 = £1080



COMMITTED TOTAL – 8 GRANTS £5570







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Potential Membership Gains �



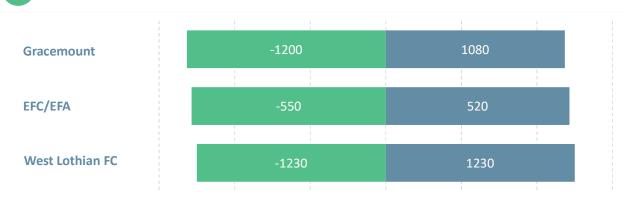


Members within grants app

retained after 12 months

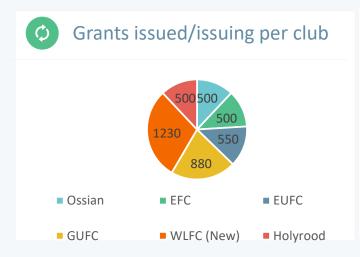
These grants are identifying 46.0% retention

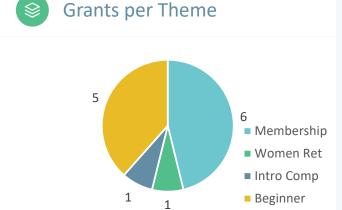
57.0% CHURN





Horizon Scanning & To-Do's





- **CDO** interest
- Comms activity increased (COO Instagram video)
- Need Case Studies!!!
- West of Scotland key area

2018 Scottish Fencing Awards

Presented by George Liston



